



Ashurst

# Our private equity expertise

EMEA 2024

Outpacing change

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“Ashurst takes the time to get to know their clients and specifically the important factors to a business client at the outset of a matter. This allows them to gain the insights required to provide more commercially focused legal advice, which has helped make commercial negotiations with counterparties and board discussions, much more efficient.”

Legal 500 M&A (Upper Mid-Market and Premium Deals) 2023

## Are new opportunities bringing new challenges?

Today's business environment is a complicated and challenging landscape.

Our clients value our ability to cut through complexity to provide incisive advice leading to practical, commercial legal solutions.

The legal market has undergone significant changes in the recent past, and clients now expect greater added value from our services. Our clients are increasingly encountering large and complex transactions that demand cutting-edge, tailor-made solutions. As a consequence, we bring clarity and judgement to solve some of our clients' most complex challenges.

We are able to offer the reach and insight of a global network based on our knowledge and understanding of local markets. Ashurst has a truly global network and cross-border expertise across the developed and emerging regions in Europe and globally, uniquely positioned to help our clients achieve their ambitions.

We are deeply committed to understanding our clients' legal, commercial, and cultural needs. Our clients appreciate how we look out for their long-term interests and create enduring partnerships with them. Working together with some of the world's leading financial institutions and multinational companies, we have earned a reputation for successfully managing large and complex multi-jurisdictional transactions, delivering outstanding solutions for our clients.

# Your incisive partner

## How Ashurst supports your business

Finding truly incisive legal advice can be challenging. You need a legal partner who understands your business and the commercial context in which you operate.

What distinguishes Ashurst from other leading firms is the accessibility of our partners and the way we work with you. We like to get to know your team personally, so we can understand their needs in detail. We want you to view our people as integral members of your team, working alongside you with shared ambitions and goals.

Our legal advice is developed from a deep understanding of your commercial goals. This enables us to offer innovative insights that can help you achieve a competitive advantage. Our lawyers combine extensive business experience with profound knowledge of both global and local markets. We have a track record for managing high-profile projects and resolving complex multi-jurisdictional transactions. Despite your current business challenges, we will cut through the complexity and address the core of your legal needs. This empowers you with the clear, practical, and commercial advice necessary to advance your business forward.

## Seamless client service

Our clients value us for being approachable, astute, and commercially minded. We take pride in our reputation for delivering outstanding advice on large and complex multi-jurisdictional transactions across various industries—practical and solution-focused.

At Ashurst, we collaborate closely with our clients to gain a profound understanding of their business needs and the implications of their transactions, enabling them to succeed in this complex and fast-paced environment. We are a firm that comprehends both the local and global markets, emphasizing the ability to cut through complexity and provide clear, pragmatic, and commercial advice.

**“Strong partner relationships, keep insight into the industry and knowledge of our business. Team working across multiple engagements and maintaining quality output.”**

Legal 500 Private Funds 2023

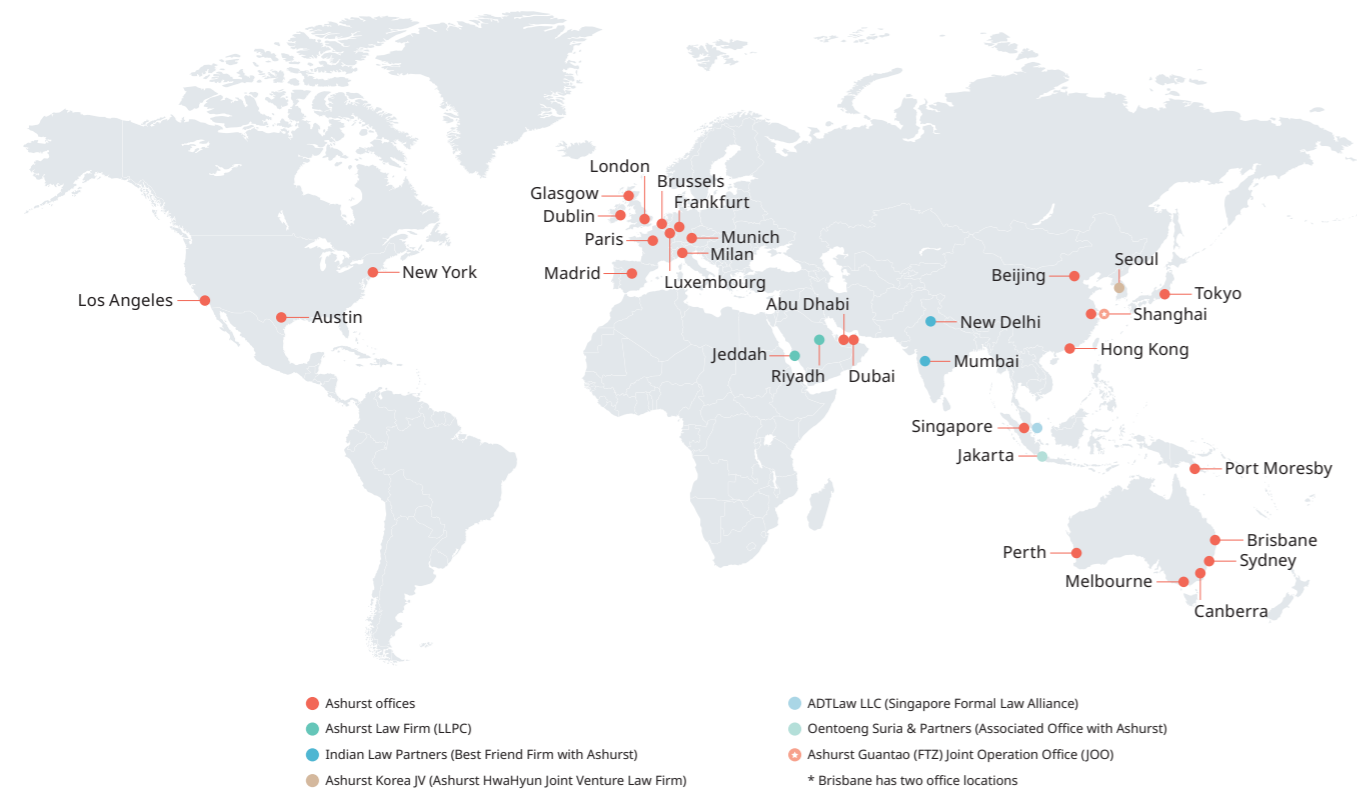


**“They provide excellent service, know the area we are working in very well. Ashurst have a good feel of our business and commercial questions.”**

Chambers Corporate M&A 2023

# About Ashurst

Ashurst is a law firm specialising in structuring and implementing complex transactions. Our success is built on a comprehensive understanding of the legal and regulatory issues which may arise, combined with the utmost importance we place on working with our clients to achieve their commercial and financial objectives.



## An international network with a strong local presence

With more than 2500 partners and lawyers across a network spanning Asia, Australia, Europe, the Middle East, North America and the United Kingdom, our combination of local expertise and global experience helps us provide innovative and informed solutions.

“Ashurst has a deep and broad team who have a deep understanding of our business and know our commercial positions.”

Chambers Prive Equity 2023



Whatever success looks like for you, Ashurst has the capabilities to meet any legal challenges that may arise along the way.

Combined with our deep industry knowledge, our dedicated practice teams are committed to delivering excellent solutions to support you in achieving your goals and strategies.



“The absolute strength of Ashurst is its client orientation and willingness to get involved. The team is super reliable and has high dedication.”

Chambers Corporate M&A 2023



# Our private equity practice

Over the last fifteen years we have become the leading private equity firm, advising investors and lenders on complex mid-market and large-scale transactions, both domestic or cross-border. Our unique ability to offer integrated expertise in corporate, finance, tax, competition, restructuring, employment and real estate aspects of leveraged buy-out transactions means that our lawyers are entrusted with innovative and complex transactions.

Our expertise ranges from smaller private company deals through to multi-billion Euro cross-border public or private acquisitions as well as disposals, spin-offs and mergers. The size and expertise of our teams provide the strength and depth necessary to deliver high-quality advice to national and multinational companies, financial institutions and private equity houses on a variety of complex transactions. We also provide on-going corporate advice.

We advise on all types of private equity funds, from single country venture capital funds to the largest international buyout funds. The breadth of our private equity fund formation practice means that we are continually negotiating fund terms with leading institutional investors and have excellent understanding of market practice.

Our strong team covers all fundamental areas of the Private Equity Lifecycle. We are at the forefront of new private equity-related products and associated structuring techniques, offering advice on the full cycle of: fund formation, transactions, financing, portfolio enhancement, exit and fund realisation. This is a unique combination which we are able to deploy globally. We understand the key factors which drive your decisions and because we advise across the range of private equity activity, we always see the complete picture.

Ashurst has a first-rate private equity team with a highly successful track record dealing with private equity interests. Working closely with the deal team and supported by our tax and regulatory lawyers, we provide a seamless service.

Additionally, we have specialists, particularly in finance, restructuring & special situations, tax, real estate, employment, competition and antitrust, dispute resolution, and international arbitration, enabling us to assist you with a holistic approach to consulting. Therefore, we create custom teams with specific skills tailored for each transaction.

We are renowned for our experience in acquisition finance, advising lenders, borrowers and sponsors on leveraged buy-outs and corporate acquisitions. Our team of acquisition finance lawyers are well-known for their strong technical expertise and their dedication to getting complex deals done quickly, without cutting corners. They have worked on many of the largest and most complex acquisition finance transactions in Europe over the last decade.

Furthermore, Ashurst has substantial experience in restructuring and subsequent operations. Our team advises a wide array of clients such as distressed companies, investment funds, hedge funds, investors, sponsors and banks, in the context of complex restructuring issues, both industrial and financial and generally with a cross-border component (including prevention procedures such as ad hoc mandate, conciliation, or insolvency proceedings like safeguard and receivership).

Our team of experts also advises on the most complex and demanding tax issues facing businesses today. We provide a comprehensive range of direct and indirect tax services covering advice on corporate and financing transactions and contentious taxes. Our tax professionals have specific and leading edge practices in private equity, finance, transfer pricing and cross-border planning, investment funds, real estate taxation and dispute resolution. From corporation taxes and value-added tax to transfer taxes, we have the knowledge and experience to deliver the tax solution our clients need to ensure their business operates efficiently and compliantly.

“They have always been available with top-quality advice and project leadership, whenever we have needed it.”

Chambers Corporate M&A 2024

## Core services

- Acquisitions: LBOs and industrial M&A
- Mergers, partial hive-downs, sales of assets, domestic and cross-border joint ventures
- Share acquisitions: majority and minority investments, shareholders' agreements
- Venture capital investments
- Contracts and commercial law
- Management package
- Distress M&A
- Leveraged and corporate acquisition finance
- Refinancing
- Debt restructuring
- Discontinued debt transfer
- Restructuring transactions
- Lending to funds
- Loan trading and acquisition of loan portfolios (under par or distressed)
- Negotiation of new money and structuring
- Loan-to-own
- Debt review and analysis for strategic investors
- Amicable procedures for the prevention of difficulties
- Transfer of defaulted loan portfolio
- Litigation and dispute resolution resulting from business difficulties
- Collective proceedings
- Corporate reorganisation of the company
- Disposal of assets, activities or business lines
- Financial restructurings
- Structured finance (taxation)
- Structuring management packages, employee shareholding plan and carried interest
- Tax litigation and investigations
- VAT/Customs
- Real estate taxation

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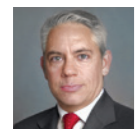
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